

## 1/9/23 BOD Meeting Minutes

Attendees: Nate Moore, Chadd Morrison, Ty Giordano, Chuck Schaeffer, John Reiser, Shawn Williamson, Lucas Gilbreath, Shawn Hermosillo

1. Operations Report
  - a. Punch List
    - i. Wood for bottom of fences upstairs acquired, ready for install
    - ii. Wall protection for north wall
      1. Tarp was too heavy for cables
      2. Additional wood is likely option
      3. Anthony Vacarro team to come in to make repairs and install wood
    - iii. Need to work on chain link fences
  - b. Nets done
    - i. Popped cable downstairs
    - ii. Eye bolts broken upstairs
    - iii. Crew scheduled to make warranty repairs
  - c. Two 75" TVs for VTool and HitTrax purchased
  - d. One TV for lobby
  - e. RMJBL Update
    - i. Email the last Friday with league to schedule meeting
  - f. CBPA High School Teams
    - i. Four teams, up from three the previous year
    - ii. Ty G working on budget
    - iii. Pricing not set yet
  - g. Team/Individual Picture discussion
    - i. Proposal from Bear Gutierrez
      1. Questions:
        - a. More than one photographer?
        - b. How will large groups be handled?
    - ii. Come up with list of questions for potential vendors
    - iii. Likely to stay with ImageTek for now
  - h. Field Requests
    - i. Requests sent to Westminster one week ago
    - ii. Paperwork for Broomfield being completed
  - i. AR Report
    - i. Declined cards
      1. Working with families to remedy
    - ii. 2 players in soft collections
    - iii. Team Sideline convenience fee
      1. 2.95%, \$.30/transaction
  - j. Hack Attack ball chute ordered
  - k. HitTrax camera tripod ordered
2. CFO Report
  - a. Bank statements downloaded

- i. Sending to accountant/bookkeeper for taxes
      - 1. \$100 fee
    - ii. Overall, budget is healthy
- 3. Executive Director
  - a. HS numbers are good
  - b. Look for areas of growth
  - c. Discussion about keeping coaching staff and how to accomplish that
  - d. Facility improvements coming along
  - e. PCA Membership Discussion
    - i. ROI in questions
    - ii. Host in House
      - 1. MOTION: Move on from PCA and host in-house
        - a. MOTION PASSED 5-1
  - f. CBPAs Vision
    - i. Quick Growth <3-5 years
      - 1. Increase social media presence
      - 2. Reimagine website, multiple domains acquired
      - 3. Branding
        - a. MOTION: All teams move to CBPA beginning Fall 2024
          - i. MOTION PASSED 6-0
      - 4. Softball teams started this week
        - a. Discussion about adding board member for softball
      - 5. HitTrax discussion
        - a. Live ABs
        - b. Adult Leagues
        - c. Home run derby and other fun events
      - 6. Camps
        - a. Coordinate winter, spring, and fall
      - 7. Host Tournaments in addition to Susan G Komen Bats for a Cure
    - ii. Long term growth, >3-5 years
      - 1. New facility location
        - a. Looking at Erie/North Broomfield
      - 2. Rockies Scout Team
      - 3. Host regional Tournaments
      - 4. Development database/app to track progress of athletes
      - 5. Summer/Winter break camps (space for childcare)
  - g. Action Items
    - i. Facility Projects/Maintenance
    - ii. Social Media
  - h. Executive Director Discussion
    - i. \$30k/year
      - 1. MOTION: Pay Executive Director \$30k/year effective February 1st
        - a. PASSED 6-0
  - i. New Business - Structure of the org discussion in the future

